



Managing Partners' Forum

2010 UK programme of events

LONDON

Thurs 21 January (breakfast)

Adapting leadership style, strategies and priorities to suit economic conditions: preparing for the recovery

Wed 10 February (evening)

**MPF Panels Question Time:
Managing in new landscapes**

Tue 23 February (evening)

Economic briefing

Tue 9 March (breakfast)

Evolving client relationships

Thurs 15 April (breakfast)

Structuring Partnerships

Wed 12 May (breakfast)

Alternative fee arrangements - how to value bill
(with MPF Finance Panel)

Thurs 17 June (breakfast)

Developing a client centric culture

Wed 30 June (evening)

Summer Social

Wed 8 September (breakfast)

Making better decisions in the top team

Wed 22 September (afternoon)

Embedding sales expertise in your fee earners
(at PM Forum conference)

Wed 29 September (evening)

Partner Performance & reward
(with MPF Finance & HR Panel)

Thurs 14 October (evening)

MPF European Practice Management Awards

Thurs 21 October (breakfast)

Getting workplace engagement right

Tue 23 November (evening)

Engaging with external investors

Tue 7 December

MIDLANDS

Thurs 4 March (breakfast)

Evolving client relationships – re-assessing demand and drivers of value for professional services

Thurs 15 April (breakfast)

Developing your strategic options

Thurs 10 June (breakfast)

Embedding sales expertise in your fee earners

Wed 8 September (breakfast)

Partner performance and reward

Tues 5 October (breakfast)

Leadership Succession planning: Commercial imperative or distraction?

Thurs 2 December (breakfast)

Developing & embedding a knowledge culture

NORTH WEST

Wed 27 January (breakfast)

Building a platform for success

Tue 30 March (breakfast)

Lateral Hiring – How to improve success rates

Tue 27 April (breakfast)

Developing your strategic options

Tue 1 June (breakfast)

Growing the Business – Merger & Acquisition

Tue 29 June (breakfast)

Finding and keeping your stars - Identifying talent within your business

Wed 15 September (breakfast)

Partner performance and reward

Thurs 18 November (breakfast)

Alternative fee arrangements – how to value bill

SCOTLAND

Wed 24 February - Glasgow (breakfast)
Scotland's Business: Going for growth – competing to win
joint with Scottish Enterprise

Tue 2 March - Glasgow (evening)
Economic briefing

April
Reform Scotland – fiscal and political environment

Wed 19 May - Edinburgh (breakfast)
Scotland's Business: Going for growth – competing to win
joint with Scottish Enterprise

June (evening)
Annual Dinner

Thurs 26 August - Edinburgh (breakfast)
Leadership challenges in FS sector

Tue 14 September - Glasgow (breakfast)
Promoting Scotland's assets abroad - Sustaining and securing investment in Scotland
joint with Scottish Enterprise

Tue 5 October - Edinburgh (breakfast)
Adapting leadership style and strategy

Thurs 18 November - Edinburgh (breakfast)
Promoting Scotland's assets abroad - Sustaining and securing investment in Scotland
joint with Scottish Enterprise

December
Financial Management

SOUTH WEST

Tue 26 January (breakfast)
Developing a client centric culture

Tue 16 March (breakfast)
Demystifying outsourcing for professional firms

Thurs 13 May (breakfast)
Evolving client relationships – changing demand and drivers of value for professional services

Wed 16 June
Navigating the public sector and exploiting opportunities

Thurs 2 September (breakfast)
Economic Briefing

Wed 10 November (breakfast)
Getting employee engagement right

YORKSHIRE

Tues 9 February (breakfast)
Evolving client relationships – re-assessing demand and drivers of value for professional services

Wed 17 March (evening)
Developing your strategic options

Tue 22 June (breakfast)
Developing a client centric culture

Thurs 9 September (breakfast)
Developing sales expertise in your fee earners

Thurs 4 November (breakfast)
Partner performance and reward

NATIONAL EVENTS

Wed 10 February - MPF Panels Question Time: Managing in new landscapes - London (evening)

Wed 30 June - Summer Social - with PM Forum, London (evening)

Wed 22 September - Embedding sales expertise in your fee earners - at PM Forum conference, London (afternoon)

Thurs 14 October - MPF European Practice Management Awards - London (evening)

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